



1. Transformation

Contractual deadlines and obligations

- May 15, 2010 - deadline for revised, agency-approved transformation plan
- Dec. 31, 2010 – deadline for completing transformation
- Jan. 1, 2011 – start date for additional “legacy” charges
 - Agencies that have not completed transformation will incur additional legacy charges to support non-transformed systems
 - Specific costs to be determined and shared with agencies

From 4/15 AITR Meeting



Legacy Charges

- Legacy Rates – higher fees for services that have not been transformed
 - Mailboxes
 - PCs
 - Servers
 - WAN circuits
 - LAN
 - Novell OS
- Transformation Costs
 - T&M (including travel) for transformation activities not completed in 2010
- Rates will be shared as soon as they are available



2. New services (ECPs)

- Provides new services or service options to meet your business needs
 - Wireless
 - Encryption
 - Managed firewall
 - Enterprise virtual private network (VPN)
 - Voice over Internet protocol (VoIP)
- Provides tiered solution options with different price points to meet your budget and business needs
 - Servers
 - Storage
 - Printers
 - Copiers
 - Disaster recovery (DR)

From 4/15 AITR
Meeting



Server and Storage Costs

- Storage costs unbundled from server and EBARS costs.
- Several storage services will be available.
- Like storage costs at CESC will be lower than non CESC
- More storage options will be available at CESC
- Rates will be shared as soon as they are available